



Terrell Davis
Founder/COO
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Professional Background

Terrell is one of the founding partners and Chief Operating Officer of Davis Davis & Harmon LLC –Sales Tax Experts (DDH). He has 27 years of sales/use tax experience industry, including recovering sales tax overpayments, preparing tax decision matrices, and defending clients during administrative proceedings. Terrell is responsible for coordinating and implementing sales use projects for the firm.

Specialties

Terrell's specialties include operational strategy, tax technology, sales tax audit defense, sales tax audit management, sales tax refund audits, sales tax process controls/compliance reviews, sales tax training & seminars, sales tax voluntary disclosures, and legal research.

Experience

- Terrell has in-depth knowledge and experience in providing an array of sales tax consulting services, including audit defense, refund recovery, nexus studies, controversy resolution, taxability studies, voluntary disclosure agreements, and legal opinions to multi-state global corporations.
- He was a State Tax Auditor at the Texas State Comptroller's Office before becoming a lead Tax Consultant at a Big 4 Firm.
- Terrell also served as a lead Business Analyst in the tax technology group of a Big 4 firm, where he was responsible for visiting with clients to gather business requirements, working with programmers to develop the software, and performing functionality testing throughout the development process before delivery to clients.
- His experience also includes managing a team of consultants in preparing monthly sales/use tax returns, business license and sales tax registrations and renewals, and addressing notices from U.S. taxing jurisdictions on behalf of multi-state global corporations.
- Terrell is a member of the National Association of Black Accountants and the Institute of Professionals in Taxation.
- He holds a Bachelor of Science degree in Accounting from the University of New Orleans.